

AUGUSTA MOTOR CO.

We're local. We care!



NEW VEHICLE SALES CONSULANT



- Are you personable, outgoing & can 'hold your own' in a conversation?
- Does helping customers in their buying process interest you?
- Does providing fantastic customer service get you excited?
- Are you great at sticking to a process once learned?
- If so, this **Is The Job For YOU!**

Join our Sales Team at Augusta Motor Company in Pt Augusta.

We're looking for a result orientated, dynamic, customer service focused individual that's eager to learn and succeed by following our processes and systems.

The successful applicant must present well, have fantastic communication skills, and possess an ability to work under direction and to processes, be a quick learner and be eager to provide exceptional service and experiences "WOW Moments" to our customers.

CORE DUTIES INCLUDE:

- Meeting and greeting of customers
- Helping customers through their purchase decision process
- Demonstrating the Features and Benefits of our products
- Keeping in regular contact with customers, before, during and after the sale

SKILLS DESIRED FOR THE ROLE

- An Ability to use electronic systems
- An Ability to learn concepts and procedures quickly and stick to them
- A Strong work ethic and commitment
- Sound communication skills including comfort in speaking on the phone
- Prior experience in sales with a solid results record of achievement is desirable
- A current SA Motor Vehicle Driver's License
- **Ability to cook a mean BBQ or eager to contribute to our Friday TEAM lunches**

If you're ready to take the step in joining a dynamic results orientated business with fantastic employee remuneration and benefits and be part of a close knit Team, then contact us **TODAY** by sending your detailed resume and handwritten covering letter to;

Peter Koeman, Dealer Principal, Augusta Motor Company
4 National Highway A1, Port Augusta SA 5700 Ph: **0456 500 915**
Email: peterk@augustamotorco.com.au

Or

Heather Jones, Group HR Manager, Smith Motor Group
PO Box 3372 Rundle Mall SA 5000 Ph: 08 8240 8708
Email: heatherj@smithgroup.com.au